


Position: Senior Director/ Director -Delivery\_ DE

 Bangalore, Karnataka

### **Factspan Overview:**

Factspan is a pure play data and analytics services organization. We partner with fortune 500 enterprises to build an analytics center of excellence, generating insights and solutions from raw data to solve business challenges, make strategic recommendations and implement new processes that help them succeed. With offices in Seattle, Washington and Bangalore, India; we use a global delivery model to service our customers. Our customers include industry leaders from Retail, Financial Services, Hospitality, and technology sectors.

### **Job Description:**

We are looking for a highly skilled and motivated Senior Director, Delivery to join our team and lead our efforts in delivering exceptional data analytics solutions. The ideal candidate will have extensive experience in data engineering, data science, or strategic business analytics, along with a proven track record in consulting and delivery management. As a Senior Director, Delivery, you will be responsible for overseeing the end-to-end delivery of multiple medium-scale and complex projects, managing high-performing teams, and ensuring exceptional client satisfaction through high-quality deliverables.

### **Key Responsibilities.**

#### **Functional Skills:**

- Solve specific problems end-to-end, ensuring comprehensive and effective solutions.
- Create and present strategic solutions to clients, addressing their unique business needs.
- Successfully manage and deliver multiple medium-scale and complex projects.
- Demonstrate exceptional delivery and team management skills, ensuring high performance and efficiency.

#### **Technical Skills :**

- Hands-on experience in the Data Analytics field, preferably in Data Engineering, Data Science, or strategic business analytics.
- Preferred certifications in Data Analytics to showcase expertise and commitment to the field.
- Overall 12-15 years of experience, with a progression from technical roles to consulting and delivery management positions.
- Lead business and technical client presentations with support from Subject Matter Experts (SMEs) and Centers of Excellence (CoEs).
- Build and maintain strong relationships with senior stakeholders (Director/VP level) from the client side.
- Maintain a razor-sharp focus on customer Net Promoter Score (NPS) through four pillars: Quality of Deliverables, Timeliness, Technical Rigor, and Business Grasp.

#### **Behavioral Skills:**

- Take ownership and accountability of outcomes, ensuring successful project delivery and client satisfaction.
- Exhibit excellent written and verbal communication skills, effectively conveying complex information.
- Demonstrate strong problem-solving abilities, addressing challenges with innovative solutions.
- Foster a collaborative team environment and show self-driven initiative to achieve goals.



## Qualifications:

- Minimum 4 years Bachelor's degree.
- Proven track record of successfully delivering multiple medium-scale and complex projects in Data Engineering, Data Science, or Strategic Business Analysis domains.
- Experience in consulting and delivery management, with the ability to lead and inspire high-performing teams.
- Exceptional leadership and stakeholder management skills, with the ability to build relationships with senior stakeholders.

If you are passionate about leading teams to deliver impactful data analytics solutions, possess strong technical and consulting expertise, and are committed to achieving exceptional client satisfaction, we encourage you to apply for this exciting opportunity. Join us in driving innovation and delivering value to our clients through data-driven insights and solutions.

## Why Should You Apply?

Grow with Us: Be part of a hyper-growth startup with ample number of opportunities to Learn & Innovate.

People: Join hands with the talent-ed, warm, collaborative team and highly accomplished leadership.

Buoyant Culture: Embark on an exciting journey with a team that innovates solutions everyday, tackles challenges head-on and crafts a vibrant work environment